



## **Modern Terminals and WNS Form Strategic Partnership to Service the Shipping & Logistics Industry**

Hong Kong, China and Mumbai, India, January 11 , 2013: Modern Terminals Limited, a leading container terminal operator headquartered in Hong Kong, and WNS (Holdings) Limited (WNS) (NYSE:WNS), a leading provider of global Business Process Outsourcing (BPO) services, today announced a strategic partnership to deliver BPO services and solutions to the shipping and logistics industry.

Under the agreement, WNS and Modern Terminals will jointly work to provide shippers, forwarders, 3PL's and ocean carriers BPO services designed to reduce costs as well as improve business process efficiency and effectiveness.

"We are continuously on the lookout for new and more innovative ideas that can potentially add value for our customers," said Peter J. Levesque, Chief Commercial Officer, Modern Terminals. "This strategic framework agreement with WNS will enable Modern Terminals to provide a combination of creative service options for our client base, beyond traditional port services".

"We believe that our alliance with Modern Terminals, will allow WNS to reach a target set of industry leaders through our joint value proposition that promises to deliver operational excellence and enhanced end-customer experience." said Keshav R. Muruges, Group CEO, WNS.

Modern Terminals has been continuously aiming to deliver service excellence ever since the company's inception, with the opening of Hong Kong's first purpose-built container terminal in September 1972. The company has just celebrated its 40th anniversary last year and has an annual capacity of over 7 million TEUs. Modern Terminals has also been actively expanding into Mainland China in recent years. The company holds majority stake in and operates Da Chan Bay Terminal One in the Pearl River Delta (PRD) and Taicang International Gateway in the Yangtze River Delta (YRD).

Jaison Augustine, Senior Vice President and Segment Head, Shipping & Logistics BU at WNS added, "We believe this partnership provides us with a great platform for offering innovative solutions to industry leaders associated with Modern Terminals. WNS's solutions for the shipping and logistics industry span several key business processes including bookings, tariff management, export & import documentation, terminal operations, equipment control, finance & accounting and analytics. We are excited about the opportunities to enhance and refine these offerings through this partnership."

WNS brings to the relationship an established leadership position in delivering end-to-end BPO services to the shipping and logistics industry, along with a proven track record of providing operational process excellence, customized solutions and actionable insights.

### **About Modern Terminals**

Modern Terminals has been continuously aiming for service excellence ever since it opened Hong Kong's first purpose-built container terminal in September 1972. Apart from optimizing its business in Hong Kong Port, it has also been actively expanding into China in recent years. Modern Terminals holds the majority shares in and operates DaChan Bay Terminals in the Pearl River Delta (PRD), and cooperates with Ningbo Port Co. Ltd. in our investment on Taicang International Gateway in the Yangtze River Delta. It also holds equity stakes at Shekou Container Terminals and Chiwan Container Terminal in PRD. For more information, please visit [www.ModernTerminals.com](http://www.ModernTerminals.com).

### **About WNS**

WNS (Holdings) Limited (NYSE: WNS), is a leading global business process outsourcing company. WNS offers business value to 200+ global clients by combining operational excellence with deep domain expertise in key industry verticals including Travel, Insurance, Banking and Financial Services, Manufacturing, Retail and Consumer Packaged Goods, Shipping and Logistics and Healthcare and Utilities. WNS delivers an entire spectrum of business process outsourcing services such as finance and accounting, customer care, technology solutions, research and analytics and industry specific back office and front office processes. As of September 30, 2012, WNS had 25,714 professionals across 30 delivery centers worldwide including Costa Rica, India, Philippines, Poland, Romania, South Africa, Sri Lanka, United Kingdom and the United States. For more information, visit [www.wns.com](http://www.wns.com).

### **Safe Harbor Provision**

This document includes information which may constitute forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, the accuracy of which are necessarily subject to risks, uncertainties, and assumptions as to future events. Factors that could cause actual results to differ materially from those expressed or implied are discussed in our most recent Form 20-F and other filings with the Securities and Exchange Commission. WNS undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

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